



MIS Investor Update

December 2020



QUINTIS
SANDALWOOD

2020 Harvest

UPDATE

Last month we completed our 7th annual harvest with the harvest of 101 hectares. Since our first harvest in 2013 we have harvested over 500 hectares.

Quintis' harvesting process includes the felling of trees and the extraction (coring) of the stump and root-ball (butt). Specialised equipment is used for each operation.

We collect and analyse data from every harvest so we can improve forestry performance in the future. This year we collected extra data in the following areas:

- Measurement & GPS locations recorded: This will help us create heat maps which will help identify trends on what creates sandalwood heartwood yield.
- Moisture testing: We are tracking the relationship between heartwood yield and the moisture levels in each tree to see if there is any correlation.
- Effect of silviculture practices: We are collecting data on all the forest management activities we have undertaken to assess their impacts on heartwood yield.

This information allows us to continuously build our knowledge and understanding of the species and also how to grow the best quality wood for our investors. It also allows us to provide quality information to all the teams involved in the growing, management and processing of sandalwood and how to improve future harvests.

[2020 Harvest Webpage](#)

[Click here to view](#)



2020 Harvest

STORAGE & SALE

The produce from the 2020 harvest includes logs, butts (stump and rootball) and forest shavings. With approximately 30,000 Indian sandalwood trees harvested this year, a lot of storage is required – almost 3,000m² in fact!

At our Primary Processing Centre in Kununurra, all produce is weighed and recorded. The logs are sealed to prevent cracking and stacked in preparation for sale. The butts are tumbled to remove excess dirt and secured in over 850 custom-made cages. The forest shavings are airdried and bagged. Heartwood and moisture analysis is conducted to determine the heartwood yield.

The harvest produce is now stored securely at our three facilities in Kununurra. These storage facilities are termite treated and fitted with security cameras and smoke detectors. The aroma of sandalwood's sweet and powerful scent is present in all locations.

The harvest produce will soon be sold at tender for the MIS growers in the 2004 projects. A third party sales agent, SmithAgri International, has been appointed to sell the wood on behalf of the 2004 growers and their sales process should start in early January. We expect the sales results will be available by the end of March 2021.



[Click here to view drone video footage of wood in storage:](#)

[Click here to view](#)

Plantation Maintenance

UPCOMING WET SEASON

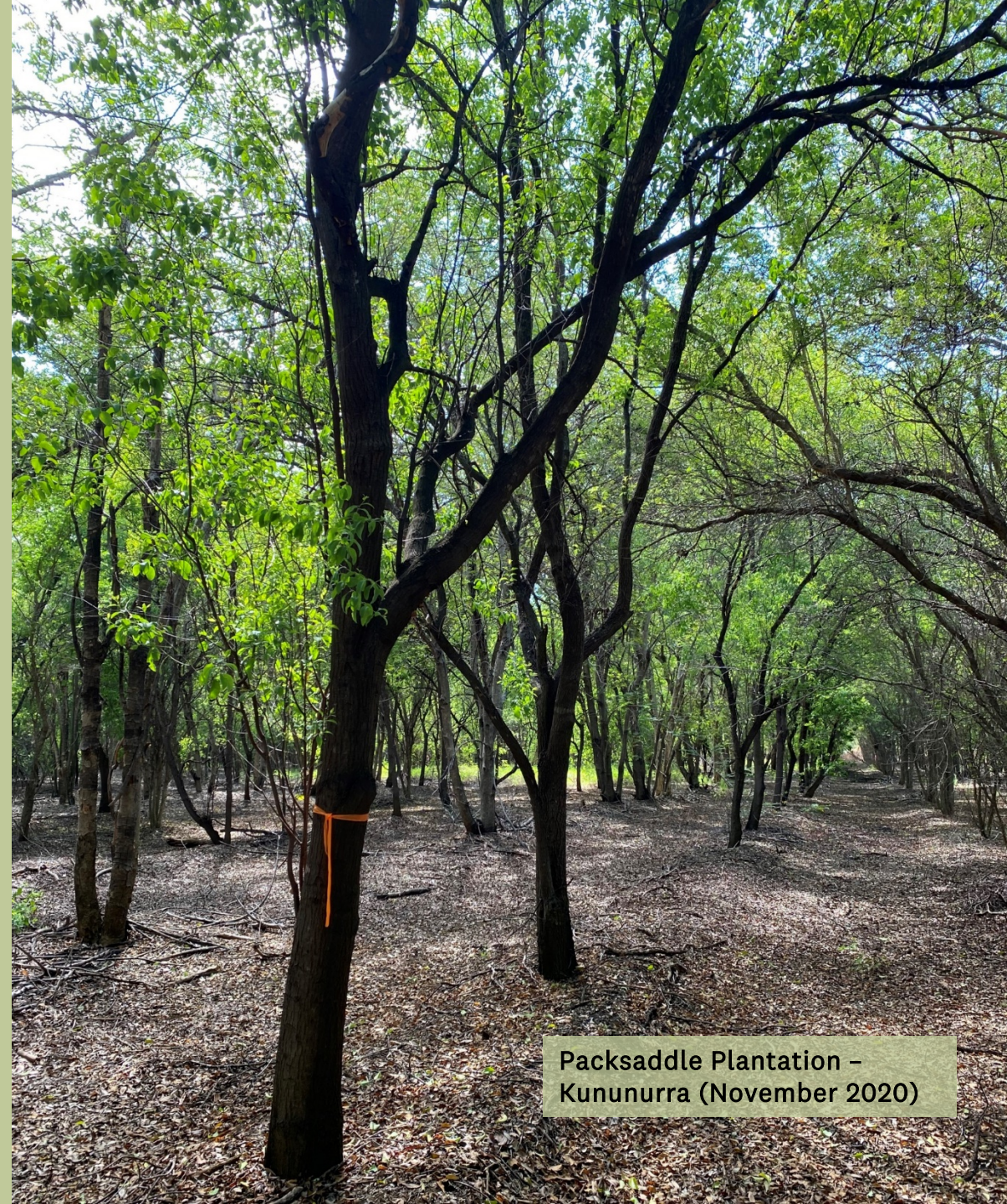
Prior to the wet season our forestry teams were implementing our regular maintenance program across our 12,000 hectare estate. This includes, but is not limited to, weed control, pruning where required, pest and disease monitoring and control, irrigation system testing and maintenance and fire management.

December will see some heavy rainfalls across the plantations which is expected to continue until April next year. Some services, like weeding, will be performed sporadically and only when ground conditions permit.

Fertiliser application and aerial spray for insecticides will be carried out during this period but some insects are controlled by systemic insecticides which were applied prior to this period offering protection through the wet season.

Maintenance activities will continue during the wet, such as servicing and repairs of machinery, equipment and irrigation systems (flood and drip) as well as grading and spraying of fire breaks and roads around the plantations.

The last few annual wet seasons have been unusually dry. The long-range forecast from the Bureau of Meteorology is for the 2020/21 wet season to provide higher than average rainfall. This will be welcomed at all of our plantation locations, although higher rainfall will increase the risk of flooding. All of our plantations have been designed to be quick draining as sandalwood trees do not enjoy sustained periods of water logging.



Packsaddle Plantation –
Kununurra (November 2020)

MIS Reminders

PROJECT PERFORMANCE ASSUMPTIONS

Quintis provides an estimate of the key assumptions and a potential range of the future values of your investment. In order to obtain this information please refer to the [FY20 Performance Assumptions](#) page on our website.

FY20 PROJECT ACCOUNTS

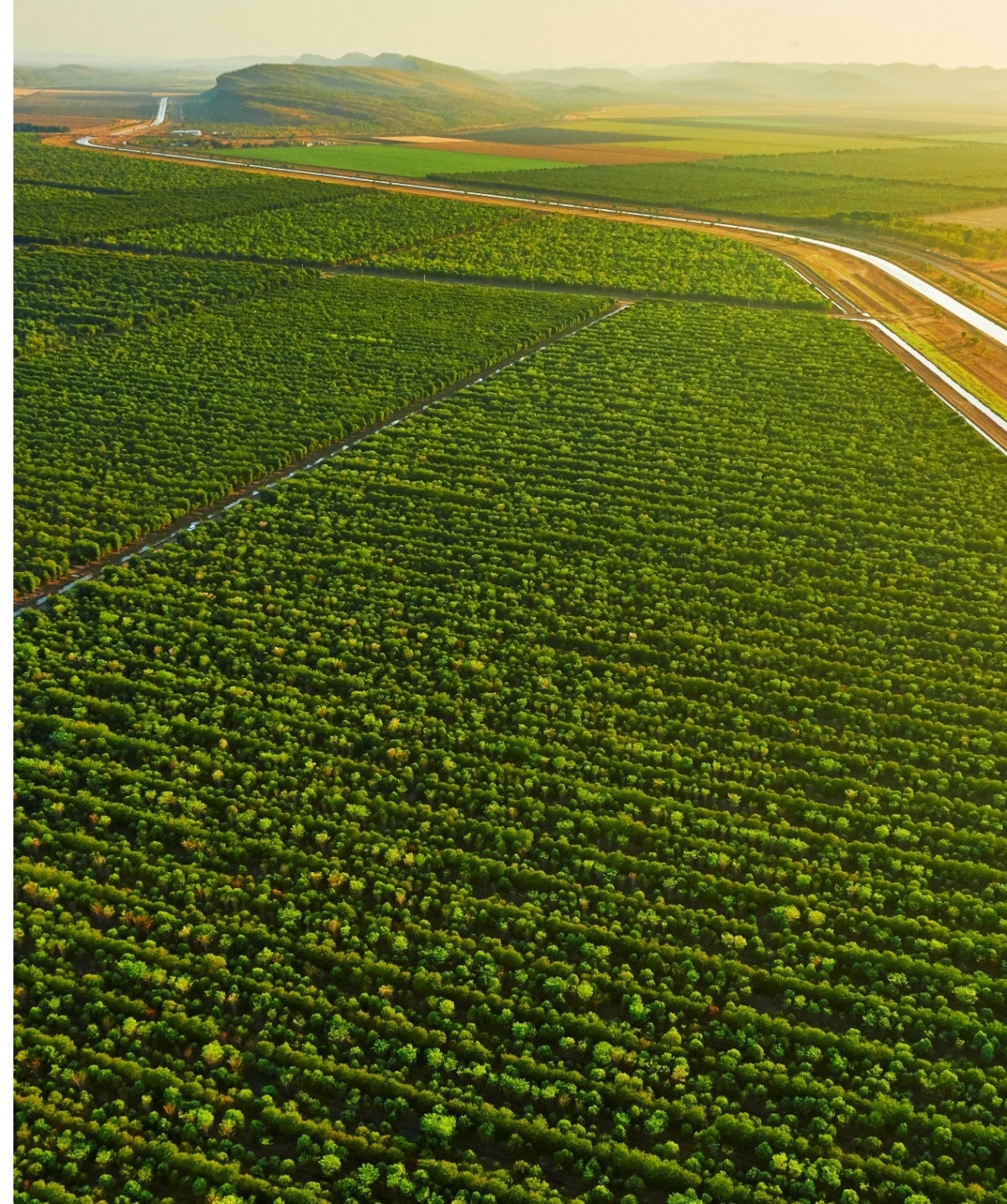
The FY20 Project accounts are available to view and download from our website. The reports include an independent forestry report of each project and are available under your new project page on our website. Click to access your project page where you will find the [FY20 Project Accounts](#).

PLANTATION INSURANCE

The 2020 – 2021 plantation insurance offer has been issued for the period 1 October 2020 to 30 September 2021. Invoices and certificates have been posted to growers who took up the insurance offer. If you missed the deadline there is still the opportunity to insure (conditions apply). To find out more, please call us on +61 8 6458 4700 or email insurance@quintis.com.au.

ANNUAL FEES

The 2021 Annual Fees offers were issued this month and include a 3 or 6 month instalment plan option (please refer to the letter that was posted to you for further information). If you would like a copy of your offer please contact the Quintis team on +61 8 6458 4700 or email fees@quintis.com.au.





New Look Quintis

We are proud to have pioneered the establishment of Indian sandalwood plantations which we have been nurturing on behalf of growers for more than 20 years. We manage plantations across 12,000 hectares to secure this precious species' future. At Quintis, sandalwood is ethically grown and traceable throughout its lifecycle.

As part of our evolution, we have refreshed our brand, which includes a new visual identity that enables us to enhance our connection with the diverse industries we engage with and showcase key elements of the business. In addition, Quintis' oil distillery in Albany WA has been rebranded from Mt Romance to Quintis Sandalwood. Our online store has been rebranded to "The Sandalwood Shop".

To view the updated Quintis brand:

- Explore the new-look website at www.quintis.com.au, or direct to the [investor section](#).
- Engage with the brand on social media via [Instagram](#), [YouTube](#) and [LinkedIn](#).
- To view (and shop!) at the new look The Sandalwood Shop go to www.thesandalwoodshop.com.au.

SPECIAL PRODUCT OFFER FOR GROWERS

Please enter the discount code **GROW21** online to receive a 20% grower discount off The Sandalwood Shop (some exclusions apply) until the end of January 2021.

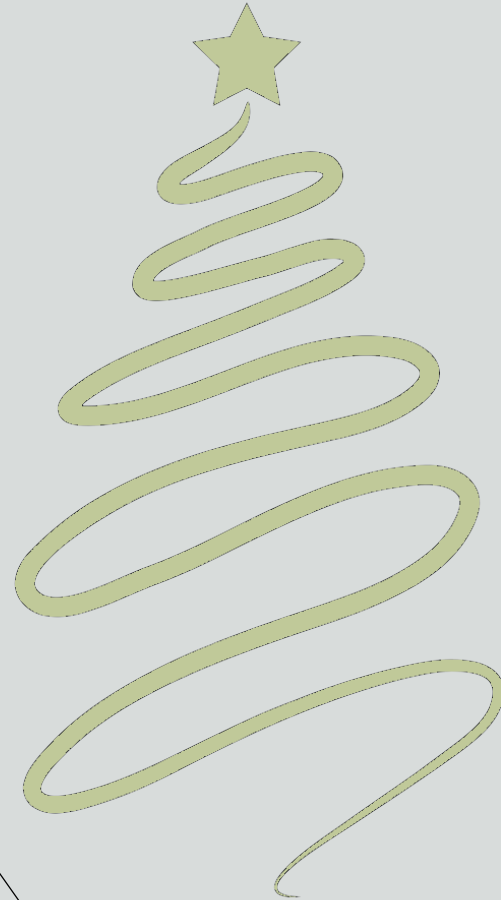
Shop online: www.thesandalwoodshop.com.au



The Sandalwood Shop



From all of us at Quintis,
we wish you a very happy
Holiday Season and a safe and
healthy 2021



If you have any questions about this update or wish to discuss your investment, please contact our Grower Team on +61 8 6458 4700 or email info@quintis.com.au.

Please note that our office will be closed from Monday 21 December and will reopen on Monday the 4 January 2021.

